

Downhole Products, a Varel International Energy Services Company, are delighted to announce the appointment of their new distributor in Norway.

Downhole and Toolserv AS signed the agreement at the DHP office on 21st September 2010.

Toolserv AS, formed in 2007, is recognized as an independent supplier of oilfield equipment with focus on maintenance and distribution of downhole equipment and products.



Christian Berven, Toolserv's General Manager based at their facility in Naerbo near Stavanger, has headed up the company for the last 3 years, during that period the company has signed contracts with Tomax AS and Premier Oilfield Rentals resulting in all three companies seeing significant growth in the region.

Downhole Products, a local Scottish company, was founded in 1994 with a total of 3 employees locally at the time. Now in 2010 the company is still headed up by MD Ian Kirk one of the original founders and has 42 employees worldwide with around 30 employed at the company's Aberdeen headquarters. The company has evolved into the market leading provider of low-torque, low-drag innovative solutions for running casing in all well profiles. The globally field proven torque and drag reducing Spir-o-Lizer™ and BladeRunner™ centraliser product line is complimented by the DHP Pen-o-Trator™ reamer shoe. The company continues to maintain momentum in their product development programme to meet the industries continually evolving challenges.

Speaking about the new alliance in Norway, Cliff Brannan, Downhole Products Eastern Hemisphere Sales Manager said *"I feel that this is a truly exciting alliance between DHP and Toolserv AS, it demonstrates the strength of both companies commitment to their expansion in supporting our clients in Norway, both existing and new"*

*Cliff went on to say "We at Downhole Products are confident that Toolserv's exceptional track record of success since its inception, coupled with the superior quality products and service offered by Downhole Products, will produce excellent results to the mutual benefit of both of the two service providers and the clients as the end users".*

*On behalf of Toolserv AS, Christian Berven added "I am extremely happy to be working together with DHP and am looking forward to expand Toolserv's product range in Norway"*